## Short Bio

Mandi Graziano bio: Best Selling Author. Acclaimed Sales Coach. Award Winning Hospitality Veteran. Podcast Creator/Host.

Mandi electrifies audiences with her high energy talks and practical tactical take aways.

## Long Bio

## Mandi Graziano bio: Best Selling Author. Acclaimed Sales Coach. Award Winning Hospitality Veteran. Podcast Creator/Host.

Mandi Graziano is Vice President of Global Accounts for Hospitality Performance Network Global. Over the last twenty plus years Mandi has held leadership roles for Marriott, Starwood, Hard Rock Hotels and Caesars Entertainment. Mandi is currently a board director for California Hotel Lodging Association Hospitality Foundation and an active member of MPI Southern California.

She is the author of the best-selling hilarious and insightful business book:

Sales Tales: The Hustle, Humor and Lessons from a Life in Sales where she brings her bold business stories to life.

Mandi is a speaker and coach to sales teams in all industries. She founded Facetime Coaching Company in 2007 which grows companies & individuals to become more clever, fun, practical and tactical in their business process.

She is the co-creator of Adventures in Business-A weekly LinkedIn Live show & podcast.

Mandi invented the concept Business Bedside Manner<sup>™</sup>, trademarked it and has been speaking on stages about it with passion for your business.

Mandi is from Cleveland Ohio, and lives in San Diego with her husband Scooter and their adorable Goldendoodle Luca. She is an avid bike rider, spinner, and brisk walker. SWEATworking is her favorite way to hold a meeting with her hospitality peers.